

MENTAL SCORECARD SYSTEM

(blank 9-hole sample scorecard)

HOLE	1	2	3	4	5	6	7	8	9	$\frac{Q}{R}$	%
PAR											
NUMBER OF SHOTS THAT QUALIFY (Q)											
REAL SCORE (R)											
OVERALL % FRACTION $\frac{Q}{R}$											

When I describe the Pre-Shot Pyramid to my tour clients, they almost always ask me what percentage other tour players are reaching—again, a sign of that results orientation we’ve been talking about. When I tell them the number is around 95 percent, they usually say something to the effect that they think they could get to that number as well.

My response usually throws them off. I say, “If your child’s life was dependent on you meticulously going